

Maple City Market
Board of Directors Monthly Meeting
Monday December 15, 2014. 5:00-9:30 pm
Location: 232 South Main Street, Goshen

Attendees: Phyllis Miller, David Gerber, Ava Breniser, Myrna Burkholder, Vicki Mast, Brian Wiebe (late), Jill Weaver, Alex Holtz (late), and Robin Ebright-Zehr,

Absent: none

Others Attending: Josiah Metzler, Danny L. Newcomer, Brad Weirich

Board: Share Meal / Team Building: (5:00)

- The Team shared a wonderful dinner provided by the Deli. Many thanks for the effort made by Deli staff to provide this for us!

Preliminaries: (5:30)

- Go-Round/Check-In
- Declaration of quorum and commitment to stay on task

Approve / Amend Agenda: (5:30)

- One item was deleted from “Board Decisions”.
 - **Motion:** To delete “Revised Board Calendar (JW move; VM second)
 - No discussion
 - Vote 6/0/0, Motion passes

Consent Agenda: (5:35)

- Minutes of 2014 November meeting
 - **Motion:** To approve the minutes (DG move; VM second)
 - No discussion
 - Vote 6/0/0, Motion passes
- Revised Bylaws
 - **Motion:** To approve the revisions (DG move; VM second)
 - **Discussion:** There was a question about the wording of 2.4 ie “member” or “membership”? Myrna B was asked to check in previous minutes about this. As a result, Dave G and Vicki M withdrew their motion, and it was decided to table the vote until the details mentioned above were checked out.
- Board Self-Monitoring for compliance - none this month

Board Decisions: (5:45)

- **GM Monitoring:** waived for this month
- **Board budget:** There is no final draft as yet. Phyllis reported meeting with Josiah but wants to meet with Brad yet.
- **Any proposed changes to Policy Register for future monitoring:**
 - **G.3 Officer's Roles - any changes to Treasurer's role?**
 - Motion: No changes; approve as is (VM move; AB second)
 - Discussion: The board treasurer is only involved with the board budget.
 - **Vote 7/0/0, Motion passes**
 - **G.7 Global Governance Investment Commitment**
 - Motion: To strike the last sentence (VM move; AB second)
 - **Vote: 7/0/0, Motion passes**
 - **G.5 Agenda Planning**
 - Motion: Change annual calendar dates to read from July-Jan. to Jan.-Dec. (VM move; AB second)
 - **Vote 7/0/0, Motion passes**
- **Phone System Revision:** Brad W. explained that he is has a quote from Teledata Inc. to change the phone system in the store from cordless to having eight stations or phones with cords. It can be expanded up to 16 stations with the package. MCM will receive a discount on the package if ordered before Dec. 20, 2014. Each station would have a different voice mail. The system would also have a menu.
 - Motion: To accept the Teledata Inc. package proposal (JW move; AB second)
 - **Vote 7/0/0, Motion passes**

Discussion: (6:10)

- **GM Report:** (See in Dropbox.)
 - **X.2 - Business Planning and Financial Budgeting:** Brad W. did not give a formal report, but he did present the draft of an operating budget for 2015. He will be updating it month by month and quarter by quarter. He said that increases in health care for staff as well as his salary will increase labor costs. He projects 8% sales growth. Financial graphs indicate recent increases in sales but a decrease in profit. The staff will work with an inventory count on Dec. 30th.
 - **Patronage for 2014 -** Brad W reported that he is interested in what would be of most benefit to MCM tax-wise for this year which means that it won't be figured out until next February. As for who would

get it, those who have shopped within a certain amount of time would be eligible. Most of it would be given as store credit, and amounts would be weighted by how much an individual spends. Brad W. said he wants to revisit how membership works and would welcome a general discussion with member-owners about this.

- State of the Market:
 - Brad W explained that physical plant improvements are on hold except for those which could be moved such as new checkout counters.
 - It is helpful that MCM has found a way to track temperature control in the coolers.
 - Although the details are still being worked out, MCM likely lost about \$30,000 when the electricity failed for several days in November.
 - Brad W is looking for a different location for MCM. LaCasa in Elkhart has also approached him about opening up second MCM location there. He said that MCM could be MORE of a co-op to MORE people! He hopes that word will get out about the search for a larger facility and will eventually ask for a special committee to help him with the search for a larger facility. The board affirmed his efforts and discussed ways in which he can be helped with this process.
- Financial Report - A November report is not available yet.

Closing: (7:10)

The meeting was followed by a reception/open house for Brad W. as the new General Manger.

Submitted by Myrna Burkholder, Secretary

12/22/14